



Dear Gym Owners, Coaches, and Team Travel Coordinators,

Universal Spirit is excited to be celebrating the 2022 Spirit of Hope Championship. We are excited that the Spirit of Hope Championship will be returning to Charlotte, NC January 15-16, 2022. If you have attended in the past, we welcome you back and if you are new to this event, thank you for choosing to celebrate and compete with us.

We anticipate cutting off registration at the end of September. If you plan to attend, please register as soon as possible.

Please read over everything carefully so you are properly informed. Also, be sure to inform your families this event is a Housing Required Stay Smart event. The Stay Smart initiatives ensure that our hotel rates and room blocks are held for our customers. This initiative has previously been successful for the City of Charlotte and our customers and we appreciate your continued support.

GYMS REQUEST HOTEL ROOMS

On July 13th the gym director/owner/ team travel coordinator will be able to request hotel rooms. If your program did not receive the email with the link to the request form please email; vaschousing@varsity.com This is the opportunity to request hotels. It is unlikely that your program will be able to book all at a single hotel. Many times a program is given two-three different hotels, depending on how many teams you are bringing. This allows parents to choose hotels based on their preferences. We have hotels in the downtown area, as well as surrounding areas that include: SouthPark, The Airport, The University Area, etc. Larger programs will likely receive hotels in all available areas of the city. If you have parents who have children who require a specific type of room because of special needs or allergies, please email separately vaschousing@varsity.com.

ROOM BLOCK CODES

Every gym that has submitted a housing request form will receive a room block code. Gyms must be registered in the Varsity Portal for codes to be active when housing opens on August 11th. Please encourage your parents to reserve their rooms as soon as possible.

HOUSING OPENS

Housing opens for parents/fans on Wednesday, August 11th at 9:00am EST. The housing link will be located on the homepage, <https://www.varsity.com/us/>. From there, they will be sent directly into the housing page where they will enter their team code. Please note that this hotel block DOES NOT require a signed contract with the hotel; however, a valid credit card must be on file at the time your reservation is made, or you risk losing your room.

HOTEL WAITING LISTS

The housing agency will evaluate the room blocks every Monday. Rooms will be reassigned to teams on the waiting list and taken from any program that has more than 20% of "un-booked" rooms within their block. This process will continue through November 22nd. This procedure will also apply to coaches' blocks.

HOUSING CLOSES

Housing will remain open until 4:00pm, December 17th. At that time, the housing agency can no longer reserve or cancel reservations and the hotel properties take over ALL reservation information. Please DO NOT contact the Hotel until December 21st, as it takes time for each property to download their reservation list. All changes must be made directly through the hotel after housing has closed. Hotels will download reservations on December 17th.

EXCEPTIONS TO THE POLICY

It is not our intent to force anyone to pay for a hotel room that wouldn't otherwise need one. Individuals within the Charlotte surrounding area and within a 75-mile radius are exempt from this policy. We also exempt individuals for the following main reasons noted below. Other reasons may be exempt but listed below are the main exemptions.

- (1) Utilizing hotel points for your entire stay- you must submit a copy of your reservation confirmation to confirm you are using your points for your whole stay.
- (2) Military members who qualify for reduced military rates.

Housing exemption forms must be submitted by November 22, 2021 and will be approved by December 3, 2021. Please visit Spirit of Hope Exemption Form to submit your request.

If you have any questions please contact us at, vaschousing@varsity.com. Don't forget to get your request into housing. We look forward to celebrating Spirit of Hope 2022 with you!

Adam Thomas

Founder and Championship Director
UNIVERSAL SPIRIT

www.varsity.com/us





2022 UNIVERSAL SPIRIT REQUIRED HOUSING DEADLINES

7/13/21 - Gyms may submit hotel requests.

8/3/21 - Room blocks are issued to teams. You must be registered to receive your room block code which is needed to reserve rooms on 8/11.

8/11/21 - Housing opens for individuals to book using room block codes
Every Monday, until 11/30/21, the housing agency adjusts room blocks using un-booked rooms for teams on the waiting list. Programs receiving reallocated rooms will be notified by 5:00pm on Mondays.

11/22/21 - Housing exemption form deadline

12/3/21 - All Housing exemptions forms Approvals/Denials

12/17/21 - 4:00pm Housing Closes

12/21/21 - Guests begin contacting hotels directly

QUESTIONS

- For all Housing questions, please email; vashousing@varsity.com
- Questions regarding team/program registration-please call Universal Spirit at 866-872-2946 or your Varsity Sales Representative